

Internship in Ecuador

4 – 6 months

Dear University, dear Students,

herewith we are sending you information about a possible internship / practical semester overseas at "Gulliver Expeditions" in Quito, Ecuador.

Gulliver was founded in 2004 in order to offer our clients a great variety of outdoor tours, such as hiking, mountain biking, climbing, horseback riding, cultural excursions and guided tours in all over Ecuador including the amazing Galapagos Islands. Our individual designed travel programs complete our offer in whole Ecuador. For the organization of our tours we work together with indigenous communities. Furthermore, we are supporting agricultural projects, like ecological market gardening and fruit growing and since 2013 also a project to support and help children in the megacity Quito. In addition to these projects we also manage two guesthouses called "Hostería PapaGayo North and South" just located about 1 respectively 1.5 hours drive outside from Quito. In addition, we own very beautiful apartments in Quito "PapaGayo City". Our clients mainly approach us online, via webpage or e-mail, but we also have walk-in clients.

Therefore, we are always looking for committed students to support our company and get a member of our team. In the last years we had throughout positive experiences with the integration of foreign interns in our company, especially with our German interns. They worked together with our native staff in our travel office in Quito, in management projects or in our hotel in the countryside.

What do we offer?

- Exciting and diversified internship
- Stay in Ecuador surrounded by fascinating culture and breathtaking nature
- On-the-job training & interesting projects
- Get to know the variety of the country and it's tourism
- Enlarge your know-how and experiences with our projects
- For hotel management students we can offer as well an assignment in our hosterias PapaGayo
- Stay in an Ecuadorian family
- Get a member of our team!





Who are we looking for?

- Students or graduates of tourism studies
- English assumed
- Basic knowledge of Spanish preferable, but not compulsory
- Open and friendly personality
- Reliable & responsible, structured and organized
- Eager to learn about Ecuador tourism

Tasks & Responsibilities

The students will especially support our sales & marketing department. The exact responsibilities depend on the students strengths and as well on the duration of the internship:

Possible tasks & responsibilities could be:

- Update homepage & social networks
- Marketing & sales projects (e.g. implementation of new systems, competitor analysis, analyses of market, analysis of sales, website projects, innovative representation- & advertising strategies etc.)
- Work on inquiries - consultation & sales of tours
- Calculate pricing for our tours & write quotations
- Operation of our tours
- Update homepage, social networks & help with translations
- Update of database & CRM system
- Development of videos, articles, pictures, information- and advertisement material for Ecuador and overseas. A requirement therefore is the regular attendance to our tours, to take pictures, videos and write articles about it.

The Team from Gulliver Expeditions and PapaGayo is looking forward getting to know you and welcome you in Ecuador!

Do you feel addressed? Then please send us your CV to: gulliverinfo@gmail.com. Don't hesitate to contact us if you have any further questions.

Sincerely,

Eran Hayoun

